

Agent – Zurich, ON

Agent – Strathroy, ON

Who We Are

Axiom is a newly amalgamated leader in Ontario's mutual insurance industry, combining the best of the former Hay, and Town & Country Mutual Insurance Companies. We provide Members and their families with peace of mind – properly insured.

Candidate Profile



Opportunity

We are searching for a self-starter who is seeking a long-term commitment to build and maintain a profitable book of business. At a glance, the incumbent will be responsible for developing mutually beneficial relationships with prospective and existing Members, enabling business development activities, and enhancing the ultimate Member experience.

What You'll Be Doing

- ❖ Soliciting and following through on the generation of leads, referrals, and new business
- ❖ Developing accurate quotes, obtaining additional information and providing clarity as needed
- ❖ Acting as a trusted insurance advisor to retain quality business
- ❖ Maintaining accurate, timely, and complete electronic records of Member interactions in our systems
- ❖ Engaging with Members in times of crisis, acting as an advocate when needed
- ❖ Identifying risk management opportunities with Loss Prevention to reduce potential exposures

Trust

Passion

Community

Agility

What We Offer



**Solid Earning
Potential**



Career Growth



**Affordable
Communities**



**Paid Training
Opportunities**



**Pension &
Benefits**

Axiom Mutual Insurance is an inclusive employer. We believe in hiring a diverse workforce and sustaining an inclusive, people-first culture. We encourage applications from all qualified candidates and will accommodate applicants' needs throughout all stages of the recruitment and selection process.

We encourage candidates to make their accommodation needs known so we can provide equitable opportunities.

How to Apply

Interested candidates are encouraged to submit their resume detailing qualifications and experience to axiomagent@engagehr.com.

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